

Constantin Pavleas

Partner, Constantin Pavleas Avocats

Constantin what can you tell us about yourself.

I was born in Athens and I have been very fortunate to have diverse learning experiences throughout my life. Despite the challenges commonly associated with adjusting to new environments, the act of adapting has served me well throughout my life and career.

For example, from a young age, I attended school in three countries, Greece, France and the United States where I had the opportunity to become fluent in three languages.

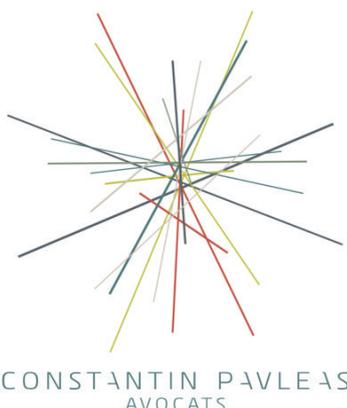
For my university studies, I attained a law degree from King's College London and Paris I Pantheon-Sorbonne University in a dual English and French law program and I became proficient in both common and civil law. I have been registered with the Paris Bar and practicing law for 25 years.

I started my law career as a corporate attorney with Skadden Arps, a US law firm, and then decided to experience inhouse counsel with Gemplus (now Gemalto) as director of Mergers and Acquisitions for the Asia-Pacific region. I spent my time there happily setting-up joint-ventures and technology transfers in China and South-East Asia – this was in the late 90s, a time when China was opening up to the Western world and its urban landscape was undergoing dramatic changes: skyscrapers were cropping up and swiping away traditional hutongs literally in just weeks. I completed my inhouse tour a few years later by accepting a position with Sybase, as legal director for South Europe and EMEA sales.

In the wake of what we now recognize as the “burst of the internet bubble” in 2001, and against respected advice, on the very day of 9/11, I made the bold move to leave a very well-paying corporate job to set up my own private practice in Paris. People around me thought I was crazy, and I remember my deep sense of solitude on that fateful day when I struggled to understand how the twin towers could collapse, and that the world was about to change, and that no pay slip would await me at the end of the month. At the same time, I also listened to my inner voice and sensed the value and importance of persistence in order to make this choice a gratifying and self-development experience.

Now, seventeen and a half years later, the challenge was clearly worthwhile! During this journey, I built a team of talented professionals with the aim of positioning the firm as a highly reputable boutique for Information Technology, Intellectual Property and Data Privacy law. In 2019, we are expanding the firm and setting up an office in Athens, with the objective to support our international operations and address the growing needs of the local and regional market.

I also have a love for education and have been teaching IT law and running negotiation workshops at postgraduate level at HEAD (Ecole des Hautes Etudes Appliquées du Droit) for five years. Last autumn, I had the honour to be appointed as director of the LLM course for Digital Law.



Now Constantin, can you present your law firm?

Constantin Pavléas Avocats assists clients in strategizing their intellectual property and data assets, including monetizing schemes. The firm is involved in the negotiation of complex agreements, such as technology licenses, SAAS agreements, data protection agreements, business partner agreements, and consortia.

The profiles of our clients are diverse representing a wide array of activities ranging from the design, development and sales of industrial equipment, integrated circuits and software applications to the implementation of artificial intelligence in various domains, such as cybersecurity, health, agriculture, autonomous cars, gaming, education, edutainment, and digital comics, to name a few.

We are also regularly involved in merger and acquisition deals as intellectual property, technology and data privacy counsel. We have recently advised the company, Inside Secure, in their acquisition of Verimatrix, Inc., a US corporation active in the digital rights management and content protection space.

As a firm, we make an effort to remain current on the cutting edge, reflecting upon the legislative changes that need to be made to serve innovation at national or European level, such as a new legal framework for autonomous cars, or the new EU Copyright Directive. We aim to raise awareness on salient legal issues driven by the quickly evolving technology and innovation sector, and we organize a number of conferences and training sessions, such as at Station F, and the Hungarian Biotechnology Association in Budapest. Constantin Pavléas Avocats was one of the 2018 HealthTech Summit sponsors in Lausanne, where I presented the keynote address on GDPR. The firm is planning on renewing its sponsorship of the 2019 edition of the HealthTech event.

To know more about Constantin Pavleas Avocats

www.pavleas-avocats.com